



COMMERCIAL PRICE LIST

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Please note that for each labor category, a general description of primary and additional responsibilities is provided. However, each labor category is offered at five different levels, which are distinguished by the required amount of combined experience and education. A table showing the possible combinations of education and relevant experience allowed at each level is provided at the end of the labor category descriptions.

Prices for each labor category are listed in a table at the end of this document. These rates have been established by Federated IT for tasks performed at customer sites. Such work must be performed on a sufficiently continuous basis such that the customer will provide office space, supplies, reproduction, telephone service, laboratory or automated data processing facilities, as required, for the performance of the contract. A sufficiently continuous basis is further clarified as offsite at a customer location for a period of three consecutive months for each assigned employee with no onsite (Federated) facility costs.

LABOR CATEGORY DESCRIPTIONS

Help Desk Customer Service Representative

Primary Responsibilities: Answer staff questions in person and via phone on all company supported applications. Troubleshoot computer problems. Determine source of computer problems (hardware, software, user access, etc.). Advise staff on appropriate action. Serve as liaison between staff and the technology department to resolve issues.

Additional Responsibilities: Additional duties can include but are not limited to performing hardware and software installations as well as providing on-the-job training to new department staff members. Provide computer orientation to new company staff. Work one-on-one with staff on application projects. Provide recommendations on company application purchases. Document resolutions for future reference and other duties as assigned.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Field Service Engineer

Primary Responsibilities: The Field Service Engineer's role is to provide a single point of contact for end-users to receive support and maintenance within the organization's desktop computing environment.

Additional Responsibilities: Additional duties can include but are not limited to installing, diagnosing, repairing, maintaining, and upgrading all PC hardware and equipment to ensure optimal workstation performance. The person will also troubleshoot problem areas (in person, by telephone, or via e-mail) in a timely and accurate fashion, and provide end-user assistance where required. Responsible for assembly, testing, troubleshooting and repair of both standard and special equipment. Develop written and verbal estimates for repair evaluations. Perform equipment calibrations when required.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Technical Support Specialist

Primary Responsibilities: Sustains network infrastructure, cryptographic equipment, and deployable switching systems in a fixed and deployed environment. Sustains and operates systems through effective troubleshooting, repair, diagnostics and system performance analysis. Has advanced knowledge of the fundamentals of computer and network; protocols; cryptographic techniques and equipment configuration; and communication and switching systems principles of operations and technologies. Also, knowledge of basic troubleshooting procedures, operation and use of test equipment; computer programming techniques; use of technical data, wiring diagrams, and schematic drawings

Additional Responsibilities: Plans, organizes and directs sustainment activities. Establishes work standards, methods and controls for preventative, scheduled, and unscheduled maintenance actions. Determines extent and economy of repair of malfunctioning equipment. Ensures compliance with technical data, instructions, and work standards. Interprets malfunctions and prescribes corrective action. Serves on, or directs inspection teams organized to evaluate base or command sustainment programs. Reviews technical instructions, plans, and installation drawings to install systems. Ensures conformance to standard installation practices. Plans and schedules

communications and related equipment installations. Resolves installation and maintenance discrepancies using applicable directives, diagrams and installation systems records. Inventories project and work order materials. Initiates and conducts system verification tests to assess the capability and effectiveness of networks and communications systems. Maintains, inspects and tests assigned systems. Coordinates with commercial service providers and depots to conduct tests of system components and assemblies to isolate faults. Removes, repairs, replaces and restores systems or subsystems. Performs organizational-level sustainment on assigned systems. Establishes priorities and schedules repair actions. Isolates malfunctions using troubleshooting techniques, diagnostic software, technical data, block diagrams, voltage and waveform measurements, and other tests requiring specialized test equipment. Repairs computer network systems and associated peripheral equipment. Test components using bench mockups and related test equipment

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Local Area Network (LAN) Systems Administrator

Primary Responsibilities: Install, setup, and monitor local area network (LAN). Perform a variety of maintenance, evaluation, installation, and training tasks to ensure LAN performance meets company and user requirements. Administer network workstations, utilizing one or more TCP/IP or non-TCP/IP networking protocols and/or one or more operating systems.

Additional Responsibilities: Additional duties can include but are not limited to: evaluate and/or recommend purchases of computers, network hardware, peripheral equipment, and software; investigate user problems, identify their source, determine possible solutions, test and implement solutions; install, configure, and maintain personal computers, Microsoft Operating Systems or Novell networks or UNIX servers and workstations, file servers, Ethernet networks, network cabling, and other related equipment, devices, and systems; adds or upgrades and configures modems, disk drives, data acquisition boards, CD ROM units, printers, and related equipment; perform and/or oversee software and application development, installation, and upgrades; maintain site licenses for department/organization; plan and implement network security, including building firewalls, applying cryptography to network applications, managing host security, file permissions, backup and disaster recovery plans, file system integrity, and adding and deleting users.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years
Level 4: 10-11 Years
Level 5: 12+ Years

Network Engineer

Primary Responsibilities: The Network Engineer's role is to ensure the stability and integrity of in-house voice, data, and video and wireless network services. This is achieved by planning, designing, and developing local area networks (LANs) and wide area networks (WANs) across the organization.

Additional Responsibilities: In addition, the Network Engineer will participate with the installation, monitoring, maintenance, support, and optimization of all network hardware, software, and communication links. This individual will also analyze and resolve network hardware and software problems in a timely and accurate fashion, and provide end user training where required. Duties may also include troubleshoot networks, systems, and applications to identify and correct malfunctions and other operational difficulties; develop and conduct various training and instruction for system users on operating systems, relational databases, and other applications; assist users in maximizing use of networks and computing systems; identify utilization patterns and their effect on operation/system availability and performance expectations; anticipate communication and networking problems and implement preventive measures; establish and perform maintenance programs following company and vendor standards; ensure timely user notification of maintenance requirements and effects on system availability; investigate, recommend and install enhancements and operating procedures that optimize network availability; maintain confidentiality with regard to the information being processed, stored or accessed by the network; and document network problems and resolutions for future reference.

Required Education/Experience:

Level 1: 1-3 Years
Level 2: 4-6 Years
Level 3: 7-9 Years
Level 4: 10-11 Years
Level 5: 12+ Years

Communications Technician

Primary Responsibilities: Supervises and performs Communications-Computer Systems (C-CS) operations and executes associated information systems support programs. May be expected to perform network management, control, and administration on local, metropolitan, and wide area networks, and Command, Control, Communications, Computer and Intelligence systems, Defense Message Systems (DMS), command and control, and functional area systems.

Additional Responsibilities: Additional duties can include but are not limited to: Administers Communications Security (COMSEC) and Information Assurance (IA) programs. Provides information systems life-cycle management; performs daily network management, control, and administration of information flow in Network Management, Intrusion Prevention (IP), and Network Administration (NA); oversees network configuration, faults, performances, and security management through enterprise management functions; reviews and plans networks, controls distribution of Internet Protocol (IP) address space, and enforces Internet use policy. Develops local restoral and contingency operations plans; processes and reviews C4 systems requirement documentation, telecommunications service requests, status of acquisition messages, and telecommunications service orders. Performs strategic and budget planning for networks; categorizes, isolates, and resolves network problems. Performs fault isolation by validating, isolating, and correcting faults, and verifying service restoral with customers. Processes, documents, and coordinates resolution of trouble calls from Workgroup Managers and Functional System Administrators. Processes scheduled and authorized network outages. Implements service restoral plans, coordinates corrective actions, and submits outage reports in response to unscheduled outages. Can also be expected to conduct daily traffic analysis, identifies and characterizes incidents, generates incident reports, and investigates suspicious network activity. Installs, monitors, and directs proactive and reactive computer network defense measures to ensure the availability, integrity, and reliability of base networked and stand-alone information resources. Provides core network services configuring, installing, and managing data services at the network hardware and software operating systems level. Controls and manages network IP address space, Domain Name System, Network Directory, and messaging services. Manages remote dial-in communications capabilities and remote distributed print services. Implements software patches, security fixes, and tests and validates modified system configurations.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Web Designer

Primary Responsibilities: The Web Designer's role is to coordinate the planning, maintenance, and accessibility of Web site content in a way that ensures the consistency of the Web site's look and feel.

Additional Responsibilities: This individual is also responsible for creating some original Web site content. Understanding of a variety of Web development languages is required. Designs and builds Web pages using a variety of graphics software applications, techniques, and tools; designs and develops user interface features, site animation, and special-effects elements; designs the Website to

support the customer's strategies and goals relative to external communications; contributes to the Web design group's efforts to specify, improve, and implement the look, feel, and function of online projects; interfaces directly with customers, users, graphic artists, and Web software developers.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Web Content Developer/Manager

Primary Responsibilities: The Web Content Developer/Manager's role is to build the operations end of the organization's Web sites and keep them running smoothly.

Additional Responsibilities: This includes designing, building, and implementing new Web pages and sites; integrating sites with back end applications; migrating legacy applications to the Web; and performing day-to-day administration of the organization's Web portfolio. Provides application development and technical support for internal and external Webs; develops Web pages and applications for customers; collaborates with graphic artists to develop Web page graphics that support interactive, marketing focused content; provides technical consultation in new systems development, new package evaluations and enhancements of existing systems; prepares functional specifications from which programs will be written, then designs, codes, tests, debugs and documents programs; participates in the technical design, development, testing, implementation and maintenance of Web site enhancements; plans, schedules and conducts systems tests, monitors test results, and takes appropriate corrective action; may prepare technical user guides. Use of a variety of Web development languages is required.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Web Architect

Primary Responsibilities: The Web Architect's role is to construct and implement the technical design for the organization's presence on the Internet. This includes the selection of Web applications' hardware and software platforms, developing site navigation, and designing an application framework.

Additional Responsibilities: The Web Architect is also responsible for ascertaining system volume and analyzing traffic patterns. This individual is sometimes responsible for creating original Web site content. Exceptional knowledge of various Web development languages is required.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Systems Engineer

Primary Responsibilities: The Systems Engineer's role is to ensure the stability, integrity, and efficient operation of the information systems that support core organizational functions.

Additional Responsibilities: This is achieved by monitoring, maintaining, supporting, and optimizing all networked software and associated operating systems. The Systems Engineer will apply proven communication, analytical, and problem-solving skills to help identify, communicate, and resolve issues in order to maximize the benefit of IT systems investments.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Network Architect

Primary Responsibilities: The Network Architect's role is to strategically develop, implement and maintain the high-level design plan for the overall logical and technical IT architecture. This individual will provide technical leadership and consulting across the organization, from strategic decision making down to the project planning level.

Additional Responsibilities: Additional duties can include but are not limited to ensuring the information systems and networked software architectures adequately support core organizational functions, and assure their high availability. The Network Architect will gain organizational commitment for all high-level infrastructure plans, and initiate and participate in projects to evaluate technologies and methods for implementing these plans.

Required Education/Experience:

- Level 1: 1-3 Years
- Level 2: 4-6 Years
- Level 3: 7-9 Years
- Level 4: 10-11 Years
- Level 5: 12+ Years

Software Engineer

Primary Responsibilities: The Software Developer's role is to design, execute, assess, and troubleshoot software programs and applications. This includes configuring, coding, developing, and documenting software specifications throughout the project life cycle.

Additional Responsibilities: The Software Developer will also oversee system startups in a timely and accurate fashion, and provide support to other departments where required.

Required Education/Experience:

- Level 1: 1-3 Years
- Level 2: 4-6 Years
- Level 3: 7-9 Years
- Level 4: 10-11 Years
- Level 5: 12+ Years

Programmer

Primary Responsibilities: Perform a variety of programming assignments requiring knowledge of established programming procedures and data processing requirements. Maintain and modify programs.

Additional Responsibilities: Additional duties can include but are not limited to: code, test and troubleshoot programs utilizing the appropriate hardware, database, and programming technology; refine data and format final product. Maintain and modify programs; make approved changes by amending flow charts, develop detailed programming logic, and coding changes; test and develop programming modifications; write new program code using prescribed specifications; evaluate simple interrelationships between programs such as whether a contemplated change in one part of a program would cause unwanted results in a related part; analyze performance of programs and take action to correct deficiencies based on consultation with users and approval of supervisor; confer with users to gain understanding of needed changes or modifications of existing programs; resolve questions of program intent, data input, output requirements, and inclusion of internal checks and controls; write and maintain programming documentation; analyze Microsoft or UNIX client/server and micro-computer based software solutions compatibility with company requirements; maintain confidentiality with regard to the information being processed, stored or

accessed; document programming problems and resolutions for future reference; assist personnel of other departments as a computer resource; and perform other duties assigned.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Application Engineer

Primary Responsibilities: To coordinate the planning, design, and installation of systems and equipment in an enterprise environment, using knowledge of engineering and programming as well as sophisticated instruments and computers. Analyzes functional business applications and design specifications for functional activities. Develops block diagrams and logic flow charts. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the required product. Prepares required documentation, including both program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency.

Additional Responsibilities: Aids in the design and development of systems and applications, and redesign of existing systems to fulfill the needs of customers. Familiar with standard concepts, practices, and procedures within the specific field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complex tasks. Typically reports to a supervisor or manager. Develops specifications for equipment as well as performance requirements; prepares cost analysis for integrating systems and equipment into the enterprise; writes operating instructions or programs, or uses existing computer programs, applying knowledge of programming to adapt the chosen equipment to the specific job application; oversees installation to see that systems and equipment are installed and functioning according to specifications; tests to make sure that systems and equipment have the capability to carry out desired functions; coordinates with management to ensure that proper training is provided to customers to implement operating procedures, security protocols.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Database Administrator

Primary Responsibilities: The Database Administrator's role is to design, install, monitor, maintain, and performance tune production databases while ensuring high levels of data availability. This individual is also responsible for developing, implementing, and overseeing database policies and procedures to ensure the integrity and availability of databases and their accompanying software.

Additional Responsibilities: Additional duties may include but are not limited to responsibility for defining standards and models for database architectures. The Database Administrator may in addition evaluate and select all technology components, such as software, hardware, and networking capabilities, for database management systems and applications.

Required Education/Experience:

- Level 1: 1-3 Years
- Level 2: 4-6 Years
- Level 3: 7-9 Years
- Level 4: 10-11 Years
- Level 5: 12+ Years

Storage Area Network Engineer

Primary Responsibilities: The Storage Engineer's role is to plan, design, and analyze the organization's storage infrastructure, while ensuring high levels of data quality and availability. The Storage Engineer is also responsible for capacity planning, backup and restore process design, performance analysis, and developing data disaster recovery plans.

Additional Responsibilities: Additional duties can include but are not limited to developing, implementing, and overseeing policies and procedures to ensure consistent storage provisioning and uptime. The Storage Engineer's role will also be to plan, design, sustain, and performance-tune storage environments across the organization, while ensuring confidentiality, integrity and availability of information. This individual is also responsible for developing, implementing, and overseeing policies and procedures to ensure storage provisioning and maintenance that is consistent with company goals and objectives.

Required Education/Experience:

- Level 1: 1-3 Years
- Level 2: 4-6 Years
- Level 3: 7-9 Years
- Level 4: 10-11 Years
- Level 5: 12+ Years

Information Assurance Analyst

Primary Responsibilities: The Information Assurance Analyst's role is to identify and resolve potential security breaches and vulnerability issues in a timely and accurate fashion. This person will also ensure the secure operation of the organization's computer systems, servers, and network connections.

Additional Responsibilities: Additional duties may include but are not limited to participation in the planning and implementation of enterprise IT system, business operation, and facility defenses against security breaches and vulnerability issues. This individual is also responsible for auditing existing systems, while directing the administration of security policies, activities, and standards. The Information Assurance Analyst will conduct both network and user activity audits where required; determine security needs, develop and implement solutions, and create and enforce security policies. This may also include checking server and firewall logs, scrutinizing network traffic, establishing and updating virus scans, and troubleshooting.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Intelligence Analyst

Primary Responsibilities: The intelligence analyst provides intelligence analytical support to the organization during daily operational engagements. The Analyst will fully participate in the development and execution of the analytic cycle and the processing of raw information into actionable intelligence. The intelligence analyst may also perform daily collateral and high-side research and analysis to support operations.

Additional Responsibilities: Additional duties can include but are not limited to providing intelligence research and products; intelligence summaries; interfacing with higher, lower and adjacent intelligence organizations to fully coordinate operations; as well as preparing post operational analytical products/assessments that support further targeting efforts, source development and analysis of the threat. The intelligence analyst will serve as a member of an intelligence analytical team and may work independently or in close coordination with members of the military establishment and / or other government civilian analysts under the direction of an analytical staff supervisor. Also may be responsible for researching, developing and presenting all source intelligence products at the operational level as part of an overall analytical team; as well as responsibility for intelligence analysis related to counter-terrorism, Middle East regional issues, political/military analysis and support to targeting.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Targeting Officer

Primary Responsibilities: The Targeting Officer provides intelligence analytical support to the organization during daily operational engagements. The Targeting Officer will fully participate in the development and execution of the analytic cycle and the processing of raw information into actionable intelligence. The Targeting Officer may also perform daily collateral and high-side research and analysis to support operations as well as identifying, tracking or geo-locating persons or resources.

Additional Responsibilities: The Targeting Officer will leverage intelligence analysis skills and assist technology research and development innovation. Perform technical analysis against target systems and/or networks to characterize system capabilities, limitations and vulnerabilities from an intelligence perspective. The Targeting Officer may possess skills and experience in any of the following traditional functional disciplines SIGINT, ELINT, MASINT, HUMINT, COMINT or all-source externals analysis skills (traffic analysis, social network analysis, link analysis, etc.) mixed with a detailed knowledge of network architectures, protocols, and communications. Activities include but are not limited to preparation of detailed analysis reports, technology projections, and vulnerability assessments.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Mission Support Specialist

Primary Responsibilities: The Mission Support Specialist serves as a specialist, who coordinates, executes, evaluates, and provides advice to local managers and staff on a wide variety of management, logistics, financial and administrative services.

Additional Responsibilities: Those services may include but are not limited to management and information systems, budget, finance, procurement, personnel, telecommunications, logistics, property, space, records and files, printing and graphics, mail, travel, and office equipment; identifies ways to improve the

efficiency and effectiveness of these services at the local level; and represents the office in dealings with vendors and organizations within the agency that have primary responsibility for these services.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Business Systems Analyst

Primary Responsibilities: The Business Systems Analyst's role is to devise and design business process requirements for all IT-related business, financial, and operations systems critical to core organizational functions. This includes researching and analyzing data in support of business functions, process knowledge, and systems requirements.

Additional Responsibilities: Additional duties can include but are not limited to gathering and analyzing data in support of business cases, proposed projects, and systems requirements. The Business Systems Analyst is also responsible for proactively generating and compiling reports based on his or her findings, complete with recommended improvements to – or new requirements for – business processes and operational procedures. This individual will apply proven communication, analytical, and problem-solving skills to help maximize the benefit of IT system investments and to assist in implementing new computer systems.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Program Manager

Primary Responsibilities: The Program Manager assumes responsibility for day-to-day operational management of all activities and functions in a designated program area within a line or staff department, including developing, implementing and evaluating program policies, procedures and standards; determining program service levels and enhancements; developing and monitoring program budgets; providing technical advice and/or supervision to staff, other departments, the public and other agencies, and performs related work as required.

Additional Responsibilities: Additional duties can include but are not limited to developing and directing the implementation of goals, objectives, policies, procedures and work standards where applicable for the assigned program; interprets and complies with all applicable federal and state regulations; monitors and directs or performs day-to-day operations of the assigned program to ensure that policies and procedures are being followed, that goals and objectives are met, and that services and projects are being accomplished efficiently and effectively; takes corrective action as necessary and, where subordinates are present, may relieve them of the most difficult, sensitive or controversial projects within the program; develops and monitors the program's budget; oversees financial well-being of the program by analyzing cost effectiveness and exercising cost controls; prepares, submits and justifies budget enhancement requests to the organizational director; plans, organizes, administers, reviews and evaluates the work of subordinate professional, technical, support and operational staff where present, through subordinate supervisors and lead workers; provides for the selection, training, professional development and work evaluation of subordinate staff and makes recommendations on hiring, termination, promotion and discipline as required; monitors and stays abreast of technological, legal and operational changes that affect the activities and work processes of the program; makes recommendations for and develops and carries out improvements to the program to meet changing mission parameters and requirements; prioritizes and allocates available program resources; reviews and evaluates program and service delivery, makes recommendation for and executes changes in operations to ensure maximum effective service provision; assists in developing new program function elements, including researching, compiling and analyzing supporting data; performs complex administrative duties requiring oversight, attention to detail and analysis; performs strategic planning and financial analysis, including assisting in preparation of specialized program and project budgets to include staffing and operational needs; negotiates, develops, monitors and administers a variety of contracts and agreements; and develops systems and maintains records that provide for the proper evaluation, control and documentation of assigned activities; prepares a variety of written correspondence, reports, procedures, directives and other materials.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

Project Manager

Primary Responsibilities: The Project Manager organizes and manages resources in such a way that these resources deliver all the work required to

complete a project within defined scope, time, and cost constraints. Projects are generally temporary and one-time endeavors undertaken to create a unique product or service that brings about beneficial change or added value to the organization.

Additional Responsibilities: Additional duties may include but are not limited to managing the daily activities of the project, and meeting with project stakeholders; take lead role and work with project stakeholders to develop: WBS and Schedule, Project Standards, Change Control Plan, Resource and Staffing Plan, Budget Plan, Risk Management Plan, and Communication Plan, as well as Review Project Methodology and approach. The Project Manager will present the project plans to project stakeholders and obtain approval; develop, implement and monitor all project plans, adjusting as necessary to resolve conflicts and incorporate changes; identify and select team members needed to complete project tasks; participate in the development of Request for Proposal and selection technical vendors or contract staff. The Project Manager will also be responsible for conducting meetings and leading project activities; communicate performance expectations to each team member and resolve performance issues, conduct team status meetings, communicate project status and issues to project stakeholders, conduct meetings, and document business requirements.

Required Education/Experience:

Level 1: 1-3 Years

Level 2: 4-6 Years

Level 3: 7-9 Years

Level 4: 10-11 Years

Level 5: 12+ Years

POSSIBLE COMBINATIONS OF EDUCATION AND EXPERIENCE

Level	Required Years of Experience	Acceptable Combinations For Required Experience	
		Academic Degree	Relevant Experience
Level 1	1-3 Years	Associates	None
		Bachelors	None
		Masters	None
		Doctorate	None
Level 2	4-6 Years	Associates	3 Years
		Bachelors	2 Years
		Masters	1 Year
		Doctorate	None
Level 3	7-9 Years	Associates	6 Years
		Bachelors	5 Years
		Masters	4 Years
		Doctorate	3 Years
Level 4	10-11 Years	Associates	9 Years
		Bachelors	8 Years
		Masters	7 Years
		Doctorate	6 Years
Level 5	12+ Years	Associates	11+ Years
		Bachelors	10+ Years
		Masters	9+ Years
		Doctorate	8+ Years

LABOR CATEGORY RATES

Labor Category	Level	Commercial Hourly Rate
Help Desk Customer Service Representative	Level 1	\$39.90
	Level 2	\$47.88
	Level 3	\$55.86
	Level 4	\$62.70
	Level 5	\$0.00
Field Service Technician	Level 1	\$59.28
	Level 2	\$66.82
	Level 3	\$72.96
	Level 4	\$87.63
	Level 5	\$0.00
Technical Support Specialist	Level 1	\$52.75
	Level 2	\$62.07
	Level 3	\$69.68
	Level 4	\$84.95
	Level 5	\$0.00
Local Area Network (LAN) Systems Administrator	Level 1	\$66.12
	Level 2	\$81.61
	Level 3	\$91.31
	Level 4	\$101.44
	Level 5	\$110.72
Network Administrator	Level 1	\$75.34
	Level 2	\$85.07
	Level 3	\$93.65
	Level 4	\$102.99
	Level 5	\$113.85
Communications Technician	Level 1	\$76.27
	Level 2	\$87.89
	Level 3	\$100.78
	Level 4	\$114.14
	Level 5	\$128.25
Web Designer	Level 1	\$60.42
	Level 2	\$71.82
	Level 3	\$87.78
	Level 4	\$103.74
	Level 5	\$142.50
Web Content Developer/Manager	Level 1	\$67.37
	Level 2	\$81.28
	Level 3	\$96.56
	Level 4	\$111.38
	Level 5	\$124.72
Web Architect	Level 1	\$0.00
	Level 2	\$95.76
	Level 3	\$107.16
	Level 4	\$132.51

	Level 5	\$151.59
Systems Engineer	Level 1	\$74.10
	Level 2	\$85.50
	Level 3	\$96.90
	Level 4	\$109.44
	Level 5	\$131.11
Network Architect	Level 1	\$0.00
	Level 2	\$92.68
	Level 3	\$104.99
	Level 4	\$127.68
	Level 5	\$151.59
Software Engineer	Level 1	\$72.73
	Level 2	\$82.88
	Level 3	\$95.42
	Level 4	\$105.02
	Level 5	\$125.40
Programmer	Level 1	\$61.56
	Level 2	\$72.96
	Level 3	\$92.34
	Level 4	\$104.88
	Level 5	\$115.14
Applications Engineer	Level 1	\$79.31
	Level 2	\$89.40
	Level 3	\$99.29
	Level 4	\$110.96
	Level 5	\$148.20
Database Administrator	Level 1	\$78.66
	Level 2	\$90.06
	Level 3	\$102.60
	Level 4	\$115.14
	Level 5	\$128.82
Storage Area Network Engineer	Level 1	\$89.16
	Level 2	\$101.85
	Level 3	\$114.87
	Level 4	\$127.94
	Level 5	\$148.20
Information Assurance Analyst	Level 1	\$79.67
	Level 2	\$91.33
	Level 3	\$104.41
	Level 4	\$123.90
	Level 5	\$154.49
Intelligence Analyst	Level 1	\$79.93
	Level 2	\$91.20
	Level 3	\$104.08
	Level 4	\$123.90
	Level 5	\$141.75
Targeting Officer	Level 1	\$93.07
	Level 2	\$102.99

	Level 3	\$115.39
	Level 4	\$128.18
	Level 5	\$150.75
Mission Support Specialist	Level 1	\$88.45
	Level 2	\$98.91
	Level 3	\$110.96
	Level 4	\$123.90
	Level 5	\$134.81
Business Specialist	Level 1	\$77.04
	Level 2	\$89.70
	Level 3	\$100.47
	Level 4	\$113.75
	Level 5	\$125.32
Program Manager	Level 1	\$0.00
	Level 2	\$101.38
	Level 3	\$126.03
	Level 4	\$150.77
	Level 5	\$176.04
Project Manager	Level 1	\$72.11
	Level 2	\$82.99
	Level 3	\$95.65
	Level 4	\$119.70
	Level 5	\$135.38