



## Service-Disabled Veteran-Owned (SDVO)

- Overview** - The Veterans Benefit Act of 2003 (15 U.S.C. 657f) created a procurement program for small business concerns owned and controlled by service-disabled veterans (SDVO) with the express purpose of providing Federal contracting assistance to SDVO small businesses.
- Federated Advantage** – As an SDVO, Federated can fully participate in the numerous sole-source and set-aside procurement opportunities offered by the Federal government, as well as assist our teaming partners and Contracting Officer's meet their small business goals and financial incentives.
- Contracting Officer's Advantage** – The contracting officer can exercise a number of options that streamline his procurement process:
  - Set-aside** acquisitions that exceed the micro-purchase threshold for competition restricted to service-disabled veteran-owned small business concerns can be made when there is an expectation that offers will be received from two or more service-disabled veteran-owned small business concerns; and that an award can be made at a fair market price.
  - Sole-source** awards can be made to to service-disabled veteran-owned small business concerns (Subparts 19.501(d) and 6.302-5), provided only one service-disabled veteran-owned small business concern can satisfy the requirement; and the anticipated award price of the contract (including options) will not exceed \$3 million for a requirement within any other NAICS code; and award can be made at a fair and reasonable price.
- Partner's Advantage** – Large companies engaged in the federal market can benefit by partnering with Federated to pursue SDVO set-asides for which the large business would not normally qualify. In addition, all large business Federal contractors must include a subcontracting plan with their proposals that identify small business procurement goals; the program provides evaluation credits for prime contractors who achieve their subcontracting targets.

## 8(a) Certified Small Disadvantaged Business

- Overview** -- The 8(a) program name comes from Section 8(a) of the Small Business Act (15 U.S.C. 637(a)) which was drafted to help small companies owned by socially and economically disadvantaged persons develop their business. The SBA certifies participating companies for a period of 9 years and has established guidelines to ensure procurements are professionally executed, fair, effective and compliant.
- Federated Advantage** –
  - A significant benefit from the 8(a) program is that Federated is eligible to receive sole-source contracts without competition as well as set-aside procurement competitions that limit the field of eligible participants to other 8(a) concerns.
  - Federated is eligible for price evaluation adjustments when bidding on Full and Open procurements for DoD and NASA. When submitting a bid, the contracting officer adds a weighted factor determined annually by the Dept of Commerce to all other offers.
- Contracting Officer's Advantage** – The 8(a) program is the only procurement method that gives Program Managers sole discretion in choosing a contractor team. There are no delays for sole-source selections. There is no requirement for time consuming detailed evaluation of bidders and there is minimal pre-award documentation. An 8(a) contract can be awarded to Federated in 60-90 days, compared to 9-12 months required in the baseline procurement cycle and can help the Program Manager achieve the federally mandated Small Disadvantaged Business goals.
- Prime Contractor's Advantage** – The SBA acts as the Prime contractor to provide contract oversight, to ensure the 8(a) business meets delivery goals, and to ensure contract and fiscal compliance.
- Trusted Partners and Subcontractors** – SBA program rules and regulations recognize that a small business may not possess the entire breadth of skills required by the Program Manager. To that end, 8(a) companies are authorized to subcontract work to other firms; in this way, Federated can tailor contracting teams for a precise match with the requirement. This represents a substantial opportunity for our trusted partners to pursue and develop business lines in areas previously considered beyond their marketing reach because of the SDB set-aside determination.